OXMB

17 SEPTEMBER 2026

# OTC capital for token treasuries.

Agency and structuring. Assessment, terms and settlement requirements.

## Commercial terms

| | |
|---|---|
| Ticket size | $250k - $2m |
| Discount | 25-35% |
| Vesting | 3-6 months, cliff + linear |
| Hedge | 1:1 perp short |
| Escrow | BitGo or equivalent |
| Agency fee | 2-4% |
| Profit share | None |
| Disclosure | Required |

### Standalone assessment

GBP 2,000-10,000 per report. Transaction values use USD; standalone assessment fees use GBP. Scope and payment terms are agreed before work proceeds.

## A $1m structure

Worked example at a $1.00 reference token price.

| | |
|---|---|
| Capital requirement | $1,000,000 |
| Agreed discount | 30% |
| Purchase price / token | $0.70 |

Token allocation

1,428,571.43

$1,000,000 / $0.70

Agency fee: $20,000-$40,000, shown separately from purchase capital. Token precision and fee treatment are recorded in the term sheet.

The reference price is a calculation input, not an assumed exit price.

## From the brief to the agreement

### 01 Define

Issuer provides the contract, capital requirement, vest and existing commitments. OXMB agrees the scope.

### 02 Screen

OXMB reviews liquidity, unlocks, prior paper and counterparty history against six screening gates.

### 03 Structure

Issuer and buyer agree the price, hedge, release schedule and agency fee in a term sheet.

### 04 Settle

Counterparties sign and appoint independent escrow. The issuer discloses the actual discount and vest.

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Start with the token contract and the position you want to discuss.